



THE CATALOGUE

2023

CELEBRATING OUR PARTNERS

We wanted to create this catalogue to highlight the estates and the people with whom we really work in partnership.

To us, **a partnership is a voluntary, demanding and enthusiastic commitment along-side a team** to promote one or more wines.

Our partners are both **Grands Crus Classés** acclaimed by our customers **but also, gems** that we want to share with you. In any case, behind these wines, there are always **upright, talented and passionate people who make exceptional wines and with whom we enjoy working with.** We also strive to surround ourselves with châteaux which are **committed or committing to sustainability.** We'll come back more closely on our environmental commitments at the end of this catalogue as this is a key topic that often guides our decisions.

These are estates for which we redouble our efforts to establish a tailor-made distribution, in line with their wishes.

These are estates **of which we are truly Ambassadors** - by relaying their information and news of course, but also by organizing tastings and above all by planning with you, events so that your clients (re)discover these wonderful wines.

Finally, these are estates for which **we are also financially committing,** motivated by the desire to offer you the verticality of stocks necessary to transcribe more precisely their identity.























In the end, it is a virtuous circle since in return our partners trust us and continue to allocate us more wine or the exclusivity of their distribution. **We thank them very much.**
Long live these partnerships!








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FAMILY-OWNED WINE MERCHANT

SINCE 1981



AN EXCLUSIVE ACCESS
TO BORDEAUX'S RAREST WINES

250
GRANDS CRUS

50
SECOND WINES



500
ESTATES

are trusting us

1,8 MILLION
BOTTLES

stored at the organic IFS & BRC
certified regional leader warehouse



20 VINTAGES
in stock

> 400K bottles
bought **EN PRIMEURS**



650
CUSTOMERS

are trusting us

65%

of turnover
made through
EXPORT

across

40

countries

SALES BREAKDOWN



A SUBSTANTIAL & DIVERSIFIED PORTFOLIO

A DEDICATED ON-TRADE OFFER

Half bottles

Ready-to-drink vintages



A RANGE OF EXCLUSIVITIES

Below is a selection of our exclusivities, most of it is eco-designed

Prélude à Grand-Puy Ducasse

- Second wine of a GCC
- A Pauillac
- Exceptional terroir

Chapelle de La Solitude Blanc et Rouge

- A selection by Domaine de Chevalier's team
- A best-seller across markets
- A true aromatic identity

Ch. Haut Queyran

- Cru Bourgeois
- A brand in constant progression
- Regularly awarded

Ch. La Bastienne

- The know-how of the Janoueix family
- An artisanal work
- Great scores & awards

Ch. La Motte

- Eco conscious and passionate management of the estate
- Fleshy wine with hints of ripe berries & a lot of freshness

THE NEW WAVE



Château Isle Fort
Bordeaux Supérieur



Plume d'Ange
No added sulfur



Château Grand Bertaud
Blaye - Côtes de Bordeaux



Petit Verdot by Belle-Vue
Bordeaux



Pins Gris
IGP Atlantique



Our Grands Crus Partners

Château Pontet Canet

5^{ème} Grand Cru Classé

Pauillac



A unique style !

Through their very personal approach, the Tesserons have been and still are true pioneers of sustainable and organic viticulture. We get huge inspiration from them every day.



Justine Tesson & the BT team



The team of Château Pontet-Canet

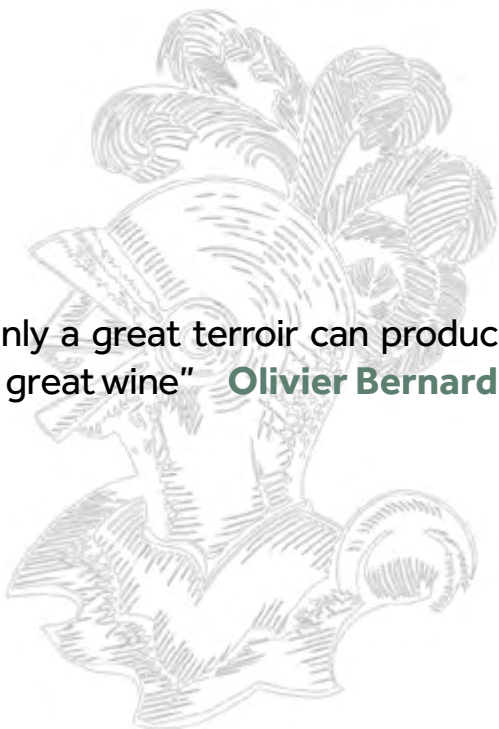
Bernard Family Galaxy

Domaine de Chevalier

Pessac-Léognan, Grand Cru Classé de Graves



“Only a great terroir can produce a great wine” **Olivier Bernard**



Frédéric Bernard & Olivier Bernard

Bernard Family Galaxy

Domaine de la Solitude

Pessac-Léognan



Beyond the brotherhood between Olivier & Frédéric Bernard, we dearly enjoy working with Olivier, Adrien, Hugo and their teams. We admire their entrepreneurial spirit, business acumen and their drive towards excellence.

By widening their range, with the Esprit & Solitude collections, they've managed to make the «Chevalier» spirit affordable.

Bordeaux Tradition have the chance to work exclusively with a wine of this magnificent range :
CHAPELLE DE LA SOLITUDE

Bernard Family Galaxy

Clos des Lunes

A Bordeaux on the Sauternes terroir !



The creation of their **Lune Collection** is also a fantastic example of their creativity and finesse.



Olivier Bernard showcasing his Collection Lune d'Or in 2014

The winemaking practices at Clos des Lunes take inspiration from those of Domaine de Chevalier, and benefit from an expertise in creating impressive dry white wines.

"A great wine originates from great fruit. It is the natural expression of a great terroir. Man simply reveals it... The terroir determines everything", explains Olivier Bernard.

This approach, based upon an absolute respect for the terroir and the fruit, is put into practice through an endless pursuit of quality through research and constant refinement.

Olivier Bernard



Our team at Clos des Lunes, during the harvest, with Hugo Bernard

Bernard Family Galaxy

Château Lespault-Martillac

Pessac-Léognan



Olivier Bernard and his two sons, Adrien at his left et Hugo at his right

Affordable luxury

Revived by the Bernard family who took over the farming in 2009, château Lespault Martillac has today turned into a shining star of the appellation, both in red and white.

It is located on a beautiful dome of gravels at the top of the Martillac village and planted with a majority of Merlot. Respecting this personality was Olivier's choice, we shall thank him for this !

Just like in Chevalier, the small 8-ha vineyard including 1 ha of white vines, is cherished as a garden. Herbicides and chemical fertilizers are prohibited.

Soils are ploughed and are given vegetal compost only, while the protection against diseases and bugs is carried out by organic methods such as 'mating confusion' to fight the grape-worm.



Domains Barons de Rothschild Lafite

Château Lafite Rothschild

1^{er} Grand Cru Classé

Pauillac

A Legend

« Lafite has a soul, a beautiful generous and kindly soul. Lafite turns bare earth into heaven. Lafite is harmony, a harmony between man and nature, because without our magnificent winegrowers, nothing would be accomplished. »

Baron Eric de Rothschild

We are honored to count this magnificent estate among our privileged partners.



Circular cellar inaugurated in 1987



Château Duhart-Milon

4^{ème} Grand Cru Classé

Pauillac

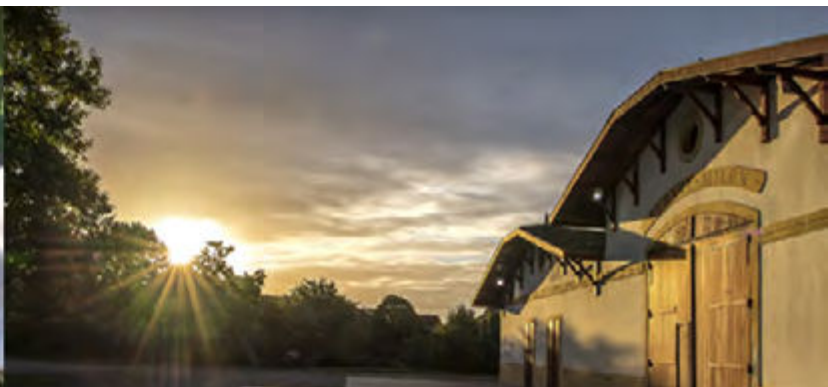


The Mark of Time

Château Duhart-Milon's wine is often described as a Pauillac textbook. The words of the broker Guillaume Lawton back in 1815, depict quite clearly Duhart's style: "... it comes around with a great deal of structure, much colour and a deep juicy character".

That being said, Duhart-Milon has enjoyed tremendous improvements over the last decade. We notice, vintage after vintage, more finesse and elegance, in the direct line of Lafite style

Since the 2020 vintage, the second wine Moulin de Duhart is released through selected wine merchants. We are so pleased to be one of them and thus offer you such a nice introduction to Duhart Milon's style.



Château Duhart-Milon

Domains Barons de Rothschild Lafite

Château L'Évangile

Pomerol



Saskia de Rothschild



A Natural Balancing Act

" L'Évangile is a House in Bordeaux situated on the famed plateau of Pomerol. It is at the heart of this natural laboratory that the earth and the heavens bring new lessons for each vintage. "

Saskia de Rothschild

Starting with vintage 2020, we are very proud to be able to offer you its second wine, Blason de L'Évangile, now distributed through la Place. We just love it !



Château l'Évangile

Domains Barons de Rothschild Lafite



Château Rieussec

1^{er} Grand Cru Classé

Sauternes

The Art of Metamorphosis



Château Rieussec



Myths are meant to be celebrated throughout time, but also sometimes to be reinterpreted.

In the exceptional terroir of Sauternes, château Rieussec, 1st classified growth, is a myth of itself.

With its 2019 vintage, **Rieussec** completely revolutionized Sauternes and re-invented itself by launching such an innovative, eco-friendly and bold packaging, paving the way for new consumption ways.

The chateau's dry white wine **R de Rieussec** is also kicking off a brand new chapter by unveiling a fantastic renewed outfit, daring yet very contemporary. Named the Freed, this dry white Bordeaux perfectly embodies the Rieussec spirit: sharp and friendly, mineral and fresh.

CA Grands Crus Galaxy



Château Grand-Puy Ducasse

5^{ème} Grand Cru Classé

Pauillac

The Most Pauillac of all Pauillacs

The constant rise of Chateau Grand Puy Ducasse's quality has been noticeable for more than 10 years and is going to reach new heights thanks to the wide renovation program launched in 2021 under the code name: Renaissance.

The first step of this massive work was to design new, upgraded outfits for the bottles, to better reflect the wine's quality.

The real effort was then to build a new gravity-led ultra-precise vat room and two barrel cellars. Both trade customers and wine-lovers can also enjoy a unique hospitality experience at the estate, the only one located on the docks of Pauillac!

In 2021, Credit Agricole Grands Crus decided to give Bordeaux Tradition the world exclusive distribution of its second wine **Prélude à Grand-Puy Ducasse**. We are absolutely delighted to offer you this delicious second wine of Pauillac!



Pictures of the project Renaissance of Grand-Puy Ducasse

CA Grands Crus Galaxy



Château Meyney

Saint-Estèphe

«Meyney is the gem of tomorrow ! If there were a new ranking, this estate would definitely be in !»

The word 'château' was attached to the name of Meyney in the 19th century by Luetkens family. It was a step into modernity, led by a lineage of inspired women.

In 1919, the powerful merchant Cordier purchased the estate and gave the wines of Meyney an international status and a worldwide distribution. We are great fans of this amazing Saint-Estèphe and are determined to build the best distribution for it with you!.



The team of Château Meyney

Bernard Magrez Galaxy



Bernard Magrez, the only owner of 4 Grands Crus Classés

Bernard Magrez is undoubtedly a master in communication and a man who knows his markets by heart. It's very pleasant to work with him and his team, because they understand and respect the retail dynamique. One of the best example os their consistency in prices over the years.

1983

This was the year in which he acquired his first vineyard, the one that still remains today the absolute icon of Bernard Magrez' galaxy :

The Château Pape Clément

2012

« The man with 40 châteaux »

The Bernard Magrez company owns 43 vineyards across 9 countries.

Bernard Magrez Galaxy



Châteaux Pape Clément & La Tour Carnet

Pessac-Léognan Cru Classé de Graves & Haut-Médoc 4^{ème} Cru Classé



Château Pape Clément

Bernard Magrez Galaxy



Château Fombrauge

Grand Cru Classé

Saint-Emilion

1999

In 1999, Bernard Magrez purchased the estate and gave it a new, spectacular rise.

Needed investments to restore and improve the chateau's status have been made. Results of these efforts are impressive: Chateau Fombrauge is now rated as one of Saint-Emilion's best and most consistent wine!



Château Fombrauge

Domains Delon Galaxy

Château Léoville Las Cases

2^{ème} Grand Cru Classé

Saint-Julien



The Domaine de Léoville, one of the oldest and largest medoc vineyards, has belonged to the wealthiest and most influential french aristocracy until it was owned by the Las Cases family.

The current terroir producing the Grand Vin is the historical heart of the original estate, its purest core land since 17th century. The gate portal, emblem of this magical estate, opens to a clos of about 55 hectares bordered by stone walls. It's the backbone of Las Cases' identity, stretching from the hamlet of Saint-Julien to the south, to the vineyards of Chateau Latour to the north.

Domaines Delon

The team of Domaines Delon has a unique know-how that hugely benefits the wines they make. And that translates into the fantastic ageing potential of their wines.

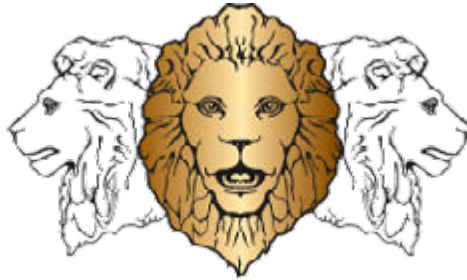
If there were a new ranking, Château Léoville Las Cases would certainly be promoted as Premier Grand Cru Classé.



Domains Delon Galaxy

Clos du Marquis

Saint-Julien



Member of the château team in the vineyards

The brand name, created in the beginning of the 20th century when new vineyards were planted, originates from the Petit Clos neighbouring the Chateau de Léoville, home of the Marquis de Las Cases.

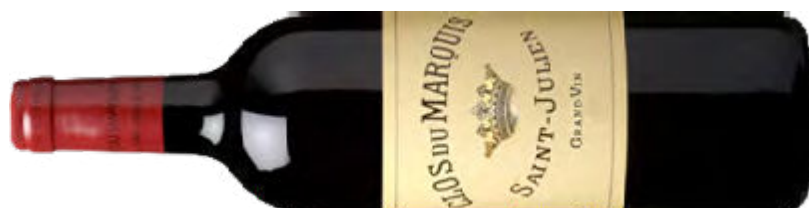
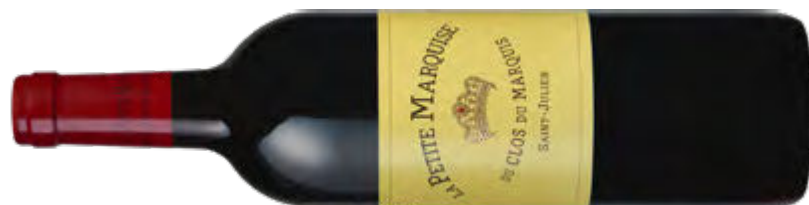
Clos du Marquis is a historical vineyard of Domaines Delon, carefully separated from the vineyard of Leoville Las Cases. 1902 was its first vintage.

Domaines Delon

LA PETITE MARQUISE



CLOS DU MARQUIS



Domains Delon Galaxy

Château Potensac

Médoc



«This estate has been part of the same family ownership since the dawn of time and has always been inherited through women. Current owner Jean-Hubert Delon received it from his grandmother Georgette Liquard.

The vineyard is planted on exceptional limestone soils in the village of Ordonnac. It is today 60-hectare large. The rather cool terroir fits very well each grape's typicity and provides the wine a remarkable ageing potential.»

Domaines Delon



Château Cos d'Estournel



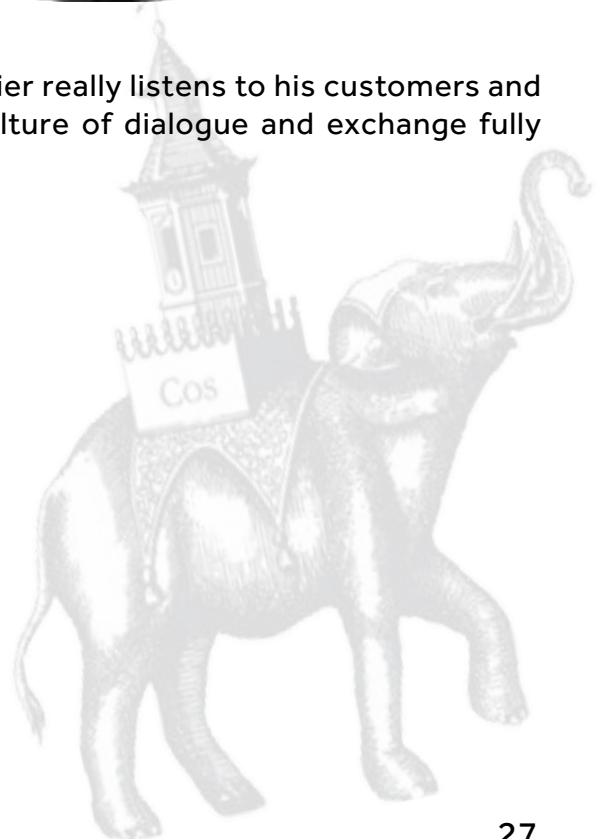
2^{ème} Grand Cru Classé
Saint-Estèphe



In addition to his legendary business acumen, Michel Reybier really listens to his customers and always succeeds in adapting best to the market. This culture of dialogue and exchange fully matches our value.



Michel Reybier, owner of Cos d'Estournel



Château Cantenac Brown



3^{ème} Cru Classé

Margaux

The Power of Earth

Established more than 200 years ago by scotsman John-Lewis Brown, Cantenac Brown already had (almost) everything required to make great wines, since this visionary person would pick only the the best terroirs.

French family Le Lous, today owers of Cantenac Brown shares the same vision. Truly devoted to the management of the estate, Tristan Le Lous is forming a winning duo with José Sanfins who has personified the modern history of the chateau since 1988. Their union was a milestone.

For more than a decade, quality has dramatically improved vintage after vintage. Wine critics praise the precision that today rules each stage of the production. We are very proud to be part of the château's closest partners.

In 2020, Tristan and José started the building of a new chai, entirely made of raw earth. This well-thought-out project is a tribute to the land and to Cantenac Brown's connection to nature. The will to create from what is there, with what nature offers to this terroir.



Baron Philippe de Rothschild



Château Mouton Rothschild

1^{er} Cru Classé

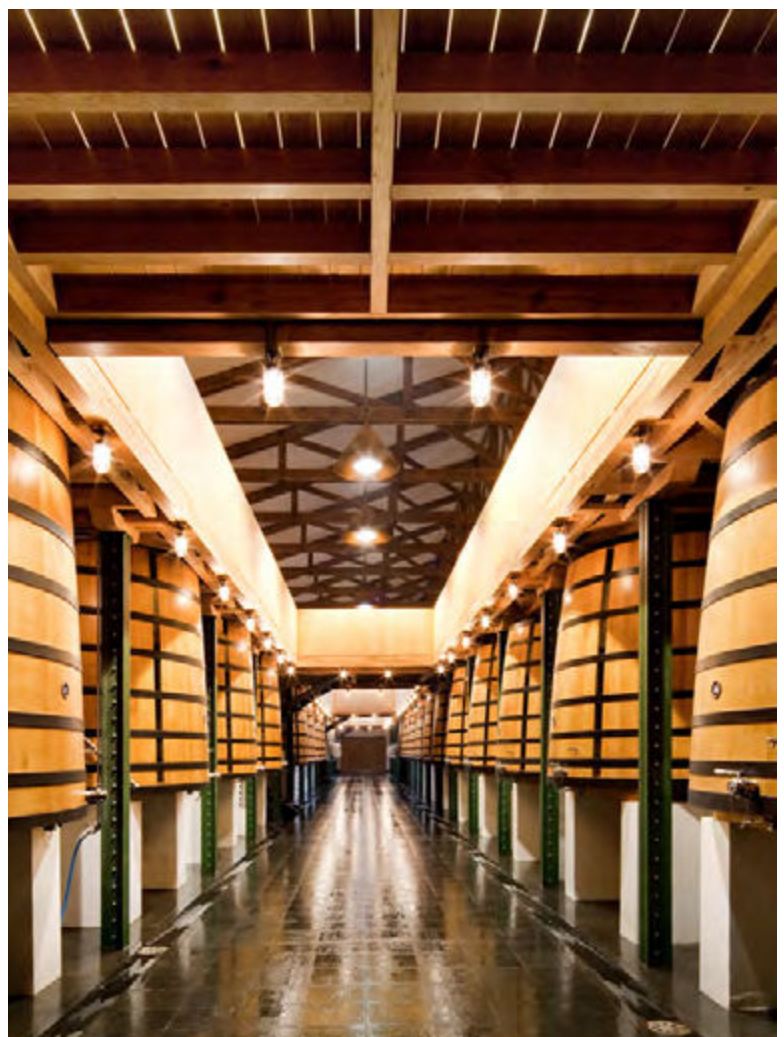
Pauillac

The Eternal Masterpiece

Château Mouton Rothschild's history is that of a magical union between a fabulous site, blessed climatic conditions and a passionate man: Baron Philippe de Rothschild.

It was put to the highest level by two outstanding persons, Baron Philippe (1902 – 1988) followed by his daughter Baroness Philippine (1933 – 2014).

Mouton Rothschild is also a place of art and beauty as shown by its famous gallery and art collection, its spectacular and striking perspective barrel cellar and its stunning vat room launched in 2013.



Vats inaugurated in 2013

Baron Philippe de Rothschild



Château Clerc Milon

5^{ème} Cru Classé

Pauillac

Legendary Terroir

Château Clerc Milon's history and success are perfectly summarized by these two words. The terroir is the one of Pauillac, where some of the world's most illustrious wines are produced.

The neighborhood is mythical indeed. First GCC Mouton and Lafite's vineyards are just around the corner, they can be seen from the Chateau's main terrace.

The combination of terroir and legend was materialized by baron Philippe who purchased the estate in 1970, then almost completely abandoned, and decided to restore its Classified Growth status.



Baron Philippe de Rothschild



Château d'Armailhac

5^{ème} Cru Classé

Pauillac

There have been several names given to Château d'Armailhac over time when owned by Baroness Philippine de Rothschild.

Amongst other names, it was known as Mouton Baronne Philippine, and it was not until 1989 that it finally got named as we know it today.

Baroness Philippine de Rothschild, who was particularly fond of this wine, decided to change the old name and restore some of its original historic roots, when at the time of the 1855 classification it was named Château Mouton d'Armailhac.



Château of Armailhac

Baron Philippe de Rothschild



Aile d'Argent

Bordeaux

« Aile d'Argent... Two unusual words that floated up from the depths of time, a link between the past and the present, between my father Baron Philippe de Rothschild and myself.

When I was a little girl, my father made up a fairy tale for me, the hero of which was a magic teapot. Its incredible adventures enchanted me and beguiled my childhood. The teapot was called Aile d'Argent, Silver Wing. »

By Philippine de Rothschild



Lorenzetti & Cruse Galaxy



Château d'Issan

3^{ème} Grand Cru Classé

Margaux

A Fabulous Reputation

Château d'Issan was famous and standing out way before it as ranked as a 3rd growth in the 1855 classification.

The reputation of its wine seems to go back to the late 12th century, as it was served at the wedding of Alienor d'Aquitaine and future king of England Henri Plantagenêt, on May 18th 1152.

In 2012, Françoise and Jacky Lorenzetti, already owners of Château Lilian Ladouys in Saint-Estèphe and of Château Pedesclaux in Pauillac, united to the Cruse family to run Issan.



« POUR LA TABLE DES ROIS ET L'AUTEL DES DIEUX »



Château d'Issan is a historic familial estate, but also an incredible historical place. Issan has regained its glory thanks to Manon, Emmanuel & Augustin.

Today, we continue to develop together our partnership for the future.

Lorenzetti & Cruse Galaxy



Châteaux Pédesclaux 5^{ème} Grand Cru Classé Pauillac



« Two centuries after its birth and under the direction of the Lorenzetti family, Château Pédesclaux continues a spectacular metamorphosis, guided by organic principles.

Since 2009, the people shaping Château Pédesclaux's regeneration have made a series of crucial decisions in both the vineyard and in the winery.

The vineyards have been restructured and important new plots acquired, and the land is now worked using environmentally friendly methods that will soon achieve the official stamp of organic certification. »

Mr. Lorenzetti has also made many efforts to successfully revive Pédesclaux's splendour.



Vincent Gabrielsen, Emmanuel Cruse, Manon, Jacky & Françoise Lorenzetti

Chateau Lafon-Rochet

4^{ème} Grand Cru Classé

Saint-Estèphe

The vineyard is 41-hectare large, made of one single plot. It is ideally located between Château Lafite Rothschild and Château Cos d'Estournel. The soil of Lafon Rochet is made of layers of quaternary gravels and pebbles, set above deep clay and more gravels. The team, led by Emmanuel Cruse and the Lorenzetti family, is totally committed to producing the most exquisite Saint-Estèphe wine.

Planted grape varieties are Cabernet Sauvignon (57%) and Merlot (37%), while small parcels of Cabernet Franc and Petit Verdot may have, some years, an exciting role in building Lafon Rochet's refined character.



Château Lafon-Rochet



Château Grand-Puy Lacoste



5^{ème} Grand Cru Classé
Pauillac



Mutual sincerity, honesty & transparency are words defining our relationship with François-Xavier & Emeline.

And this is precisely why we've significantly increased our allocation of these great wines.



Château Grand Puy Lacoste



Château Ducru Beaucaillou

2^{ème} Grand Cru Classé

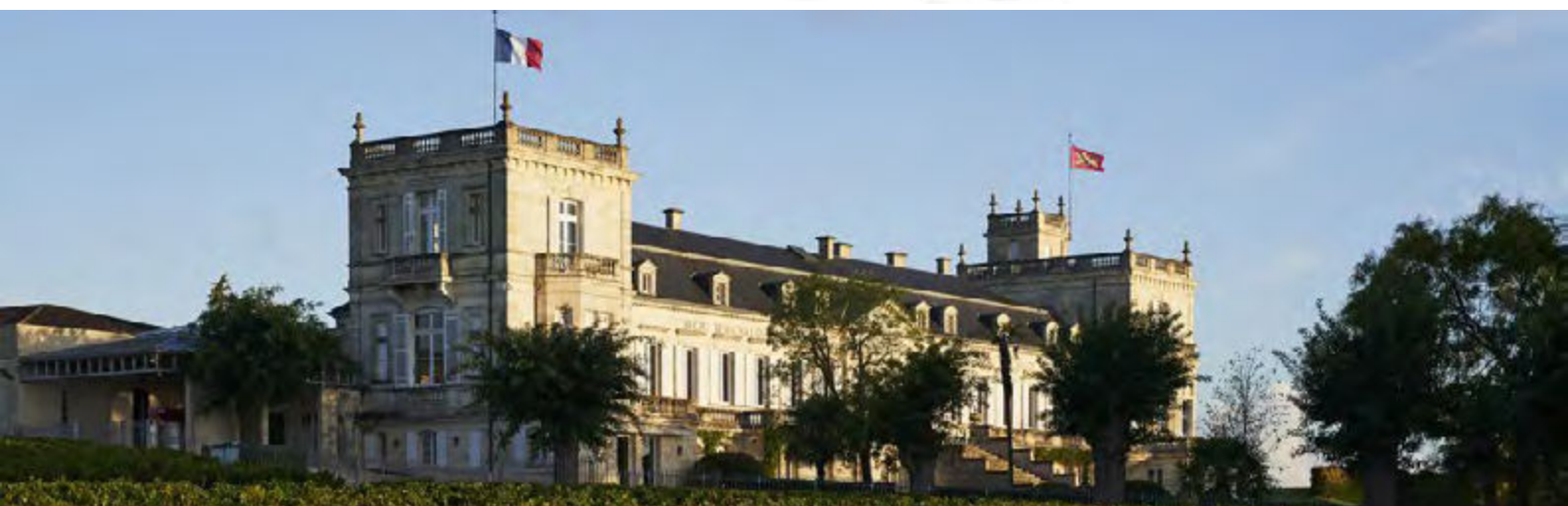
Saint-Julien

Château Ducru-Beaucaillou owes its name to its «beautiful pebbles» («beaux Cailloux», in French) that geologists refer to less romantically as Gunzian gravel. These quartz pebbles were deposited by the ancient Garonne at the beginning of the early Quaternary period, some two million years ago.

At the head of the property, Bruno Borie, a charismatic man, excelling in marketing recently decided to unify his wine range in line with the great wine, offering the consumer an easier reading of the affiliation between the Cross of Ducru Beaucaillou.

Formerly Lalande Borie, Le Petit Ducru offers an introduction to the Borie signature. Madame de Beaucaillou is a tribute to Madame Eugène-Borie, launched in 2019, on the anniversary of the 300th harvest at the property.

« The Petit Ducru has the taste of Sundays. It has especially the taste of friendship »



Clarence Dillon Galaxy



Château Quintus

Saint-Emilion



H.R.H Robert de Luxembourg - Chairman and CEO of
Domaine Clarence Dillon

An exeptional terroir

« In 2011, my family, our team and I expressed our ambitious goals, with our communicated desire to craft one of the very finest wines possible in Saint-Emilion.

By assembling some of the most promising parcels and terroirs we would attempt to create a new star of the Right bank; Quintus.

After more than 10 vintages, I am proud to say that our exceptional winemaking team are excelling at meeting this challenge. »

Prince Robert de Luxembourg



When blindtasted, Quintus overshadows some of the greatest Grands Crus of Saint-Emilion.

Taste it, you'll be surprised !



«Le Dragon» statue created by Mark Coreth

Clarence Dillon Galaxy



Château Haut-Brion

1^{er} Cru Classé

Pessac-Léognan



Pascal Baratie, Jean-Philippe Delmas and Jean-Philippe Masclef

Haut Brion does not rest on its laurels and sets up a new business approach dynamic and resolutely modern



« The best Bordeaux wine I've ever drank was a Haut-Brion 1989, an unforgettable memory»

Frédéric Bernard

Clarence Dillon Galaxy



Château La Mission Haut-Brion Grand Cru Classé de Graves *Pessac-Léognan*



When he purchased Château Haut-Brion in 1935, Clarence Dillon restored it to its former glory and to the elite circle of the most legendary wines in the world.

This extraordinary, bold, courageous vision is now continued by the fourth generation of the family, represented by Prince Robert of Luxembourg, Chairman and CEO since 2008.



Château La Mission Haut Brion

Guiraud Galaxy



Château Guiraud

1^{er} Cru Classé

Sauternes



« The Château Guiraud is absolutely divine. Their involvement in respecting and fortifying the earth also adds to the enjoyment of drinking their delicious wines. »

Alexandra Adamian

Guiraud Galaxy



Château Guiraud is a historical partner of Bordeaux Tradition, it makes us so proud!

This estate is at the forefront of Sauternes' renaissance, energized by convinced and uncompromised owners: the Bernard family (Domaine de Chevalier), Stephan von Neipperg (Ch Canon la Gaffelière, La Mondotte...), Robert Peugeot and since 2022, Mathieu Gufflet (Domaine les Aurelles, Ch des Bachelards), just like the previous co-owners Planty family had pushed it to the fore of the biodiversity avant-garde. They have created the one and only conservatory of white grapevine varieties!

Already renowned for their delicious dry white wine G de Guiraud, these passionate partners launched in 2021 a new Grand Vin Blanc Sec which is set to write a brilliant new chapter of Bordeaux white wine history.

In 2022, Sandrine Garbay, former technical director at Chateau d'Yquem, was appointed as general manager with the goal to reach even more precision. Unstoppable!!!



Château Guiraud & its biodiversity

LVMH Vins d'Exception

Château Cheval Blanc

Saint-Émilion

Cheval Blanc is eternal. The shiniest star in the firmament of Saint-Émilion, this château is worshiped by wine lovers like no other. Its legendary terroir with blocks undisturbed for the last 150 years, its uncommon varietal mix, its unique style, its hamlet spirit, are some of the founding principles of an absolute myth.

But such beauty, which should never be taken for granted, must be cherished. While climate change and the fall of biodiversity are in everybody's mind, the team of Château Cheval Blanc has embarked for the last few years on an agro-ecology farming program. Three main practices are operated: agroforestry, plant cover, and polyculture.

We are certain this strategy of unconventional viticulture will be successful and a source of future inspiration for others.

Bravo!



Pierre Lurton, Pierre-Olivier Clouet & Arnaud de Laforcade

LVMH Vins d'Exception

Château d'Yquem Premier Cru Supérieur Sauternes

For over 35 years, Count A. de Lur-Saluces, at the head of Château d'Yquem, has perpetuated the family history with one philosophy: to offer without compromise the best quality possible, for each vintage. And just like that, he brought to the zenith the fame of this great wine.

In May 2004, Pierre Lurton was entrusted with the management of the estate by LVMH, the main shareholder of Château d'Yquem since 1999.



Lorenzo Pasquini & Pierre Lurton



Von Neipperg Galaxy



Château Canon-La-Gaffelière & La Mondotte

Saint Emilion Grand Cru, 1^{er} Grand Cru Classé



Sigweis & Stephan Von Neipperg

Beyond his exceptionnal wines, the style, the humor, the business sense and his passion are the reasons why we love working with Stephan Von Neipperg.

It's a pleasure to distribute his wines !



Château Canon La Gaffelière

Von Neipperg Galaxy



Les Clos de l'Oratoire & Marsalette

Saint-Emilion, Grand Cru Classé & Pessac-Léognan



Not to be forgotten, the wines of Clos de l'Oratoire and Clos Marsalette are magnificent introductions to Neipperg style and excellence.

Located both on formidable terroirs, they are wines for Bordeaux lovers.

We do not know how to resist their charms, and like our customers, we praise their exceptional quality/pleasure ratio.



Von Neipperg Galaxy



Château d'Aiguilhe

Castillon, Côtes de Bordeaux



The boom of the Castillon Côtes de Bordeaux appellation owes a lot to the great work of Stephan, especially through the Château d'Aiguilhe.



Vats of Château d'Aiguilhe

Residing in Saint-Emilion since 1983, Stephan von Neipperg and his wife, Sigweis, have relentlessly devoted themselves to perpetuating the family tradition at their various estates. The next generation is committed to this same goal... and shares a profound respect for the terroir.



The Comte Von Neipperg, his wife and their children

Château Pierre 1er

Saint-Emilion Grand Cru



Like Owner, Like Wine !

It is clearly one of the best value for money / good ratings

The vineyard of 11 ha and 36 years of middle age, globally exposed to the south on the well-named place called Bellevue, benefits from an exceptional terroir, well drained, consisting of sandy-gravel alluvial deposits and clay-limestone layers conserving heat.

The blend is stable, constituted to 80% of merlot and 20% of cabernet franc, and the yield is limited voluntarily. The vineyard is conducted in reasoned viticulture.

Former Olympic mogul ski champion, Jean Dutruilh makes a wine in his image; atypical, demanding and powerful.



Château De Ferrand

Saint-Emilion Grand Cru Classé



Château De Ferrand

A Phenomenal Progression, An Exquisite Wine!

Planted on the clay-limestone hillsides of Saint-Hippolyte at around 100 meters above sea level, Château De Ferrand is one of the highest vineyards in the Saint-Émilion appellation. The estate consists of 42ha of vineyards surrounded by 10ha of forests. The grapes varieties are 70% merlot, 29% cabernet franc and 1% cabernet sauvignon, providing roundness, freshness, minerality, acidity and a lingering finish that herald perfect balance and a wonderfully long life.

Under Pauline and Pilippe Chandon-Moët, the estate has regained huge momentum! There has been significant work going on at Château de Ferrand since 2010. The vineyards have been restructured and replanted after an in-depth ampelographic soil study and adaptation of grape varieties to terroirs.

Cultivation methods have been revamped. Winemaking buildings have been re-examined. Cellars have been modernized, and vats adapted and increased in number to enable plot-by-plot management. Thanks to the very promising terroir, the wine's quality levels have soared. In 2012, the family's commitment bore fruit: Ferrand became a Saint-Émilion Grand Cru Classé.

After more than three years of trials, 2021 is the first organic-conversion vintage across the entire vineyard.

Château Angélus

Saint-Emilion



Magical

Angelus is a magical brand. Hubert de Boüard is one of the most charismatic owners of the Bordeaux vineyards.

We have proven our loyalty to Stephanie, his daughter, through many years of partnership. We are proud to distribute their wines.

Less than a kilometre from the famous bell tower of Saint-Emilion, on the famous «foothill» facing south, Angélus is the work of a passion written for eight generations by the family of Boüard de Laforest.



Château Clinet

Pomerol

Ronan & Monique are among the most professional vineyards owners in Bordeaux. With a great sense of marketing, they have developed a fantastic wine range with consistent and recognizable branding.

With Clinet, everything is perfect for a strategic and productive partnership.



Fayat Estates Galaxy



Château Clément Pichon Cru Bourgeois Supérieur Haut-Médoc

The Médocaine Exception



Château Clément Pichon



In 1976, Clément Fayat acquired the estate and undertook the complete restructuring of the vineyard, driven by a passion for wine. Its encépagement (composed of more than 70% of Merlot) makes the castle Clément-Pichon an exception Médocaine.

Fayat Estates Galaxy



Château La Dominique

Grand Cru Classé

Saint-Emilion



Gwendoline Lucas, general director



Everything that we have done, do and will do with Gwendoline & Jean-Claude makes us very proud. It's a modern, dynamic and inspired team.



Mr. Fayat in front of Château La Dominique cellars, designed by Jean Nouvel

Château Talbot

4^{ème} Cru Classé

Saint-Julien



A Saint-Julien Icon



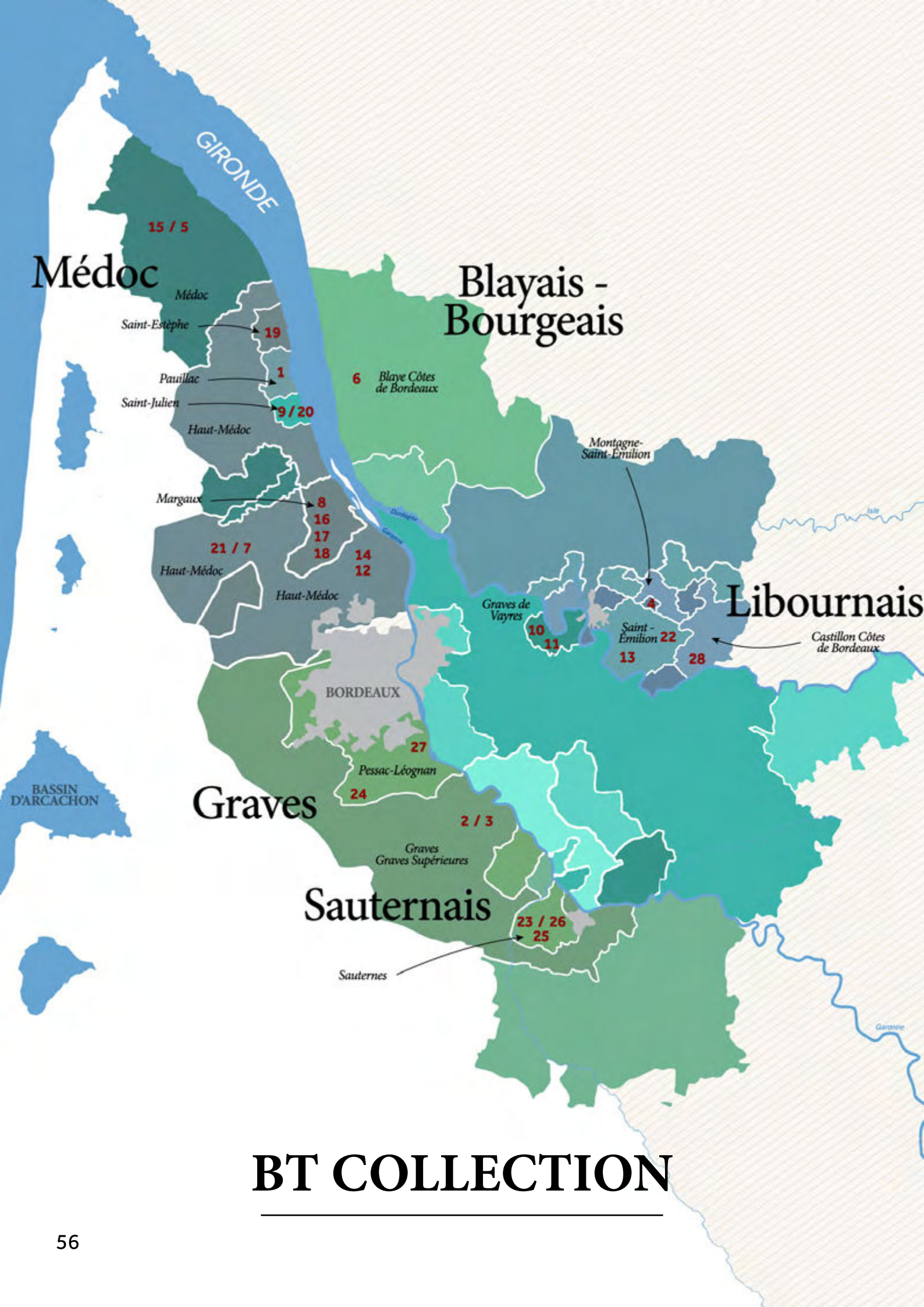
Château Talbot covers 110 hectares of a single vineyard within the municipality of Saint-Julien, a remarkable appellation since it has no less than 11 classified growths. Ideally located on the edge of the Gironde estuary on the hillsides of alluvial graves loaded from the Massif Central by the Dordogne and the Pyrenees by the Garonne, the terroir of Château Talbot is simply exceptional.

Château Talbot is a classic, but a classic that dares to question itself, as evidenced by its absolutely unique cellar. We are great fans of this monument of Saint-Julien, proud of its roots, today at the forefront of the appellation.





Our Gems



BT COLLECTION



1 Prélude à Grand-Puy Ducasse



2 Chapelle de la Solitude rouge



3 Chapelle de la Solitude blanc



4 Ch La Bastienne



5 Ch Haut Queyran



6 Ch La Motte



7 Ch Croix de Reverdi



8 Ch Le Coteau



9 Ch Lalande



10 Ch Pichon Bellevue



11 Ch Pichon Bellevue



12 Petit Verdot



13 Mondot



14 Ch D Retout



15 G d'Estournel



16 Moulin d'Issan



17 Blason d'Issan



18 Brio de Canteanc Brown



19 Pèlerins dde Lafon Rochet



20 Petit Ducru de Beaucaillou



21 Madame de Beaucaillou



22 Relais de la Dominique



23 Clos des Lunes d'Argent



24 Ch Lespault Martillac



25 G de Guiraud



26 Petit Guiraud



27 Rosé de la Solitude



28 L'Hêtre

Château La Motte

Blaye Côtes de Bordeaux



A BT Exclusive for Over 20 Years !



Vines of Château La Motte

« The ultimate proof that we can make a great Bordeaux for a small price ! »

Édouard André

The history of Château La Motte dates back to the 15th century when it belonged to René De Dreux. The property was sold in 1498 to Mathurin De Polignac, and then to Jean-Paul Chevalier.

It was only in the 18th century that the estate was sold to Gabriel Regnault de la Mothe.

The terroir is located on a clay-limestone slope, between the municipalities of Eyrans and Saint-Androny. Ideally exposed, this hill ensures a healthy and ripe harvest. The vineyard consists of 10% Cabernet franc and 90% Merlot.

Château du Retout

Cru Bourgeois Supérieur

Haut-Médoc



One of the Jewels of the Crus Bourgeois !



Hélène Soual

Sublime Cabernet, spiced with a touch of Petit Verdot.

The vineyard of the Château du Retout is cultivated with as few interventions as possible to strengthen the resistance of their vines that will reveal the strength of the terroir.

Today the Château du Retout counts 34ha in AOC Haut Médoc and 1.5ha in white grape varieties.



Château l'Isle Fort

If You Like Bordeaux, You Will Love Isle Fort !



Frédéric Bernard, Sylvie Douce, François Jeantet & Capucine Adamian

Though abandoned for decades, the soil has retained its integrity. The fauna and flora had proliferated, allowing the Estate to regain its original biodiversity.

The Estate of Isle Fort was taken over and totally restored by Sylvie Douce and the architect François Jeantet in 2001.

They replanted 9 hectares of vines, rebuilt the old farm buildings, restored the lakes and waterfalls, and brought horses, cows, sheep, pigs, and all kinds of birds to live off the land... Even bats were placed in the caves to ensure the disinsectization of the vines.

In line with all the efforts on rehabilitating the ecosystem, they are converting the property into organic from the 2021 vintage.

Consulting Oenologist : Stéphane Derenoncourt

The Beginning Of A Long and Talented Story



Talking about the name “L'Hêtre”, its history is very new. But, in fact, this domain of Castillon was managed by Stephane and Beatrice Goubau for the last 10 years, under the name of Château Goubau.

It is during these ten years that the couple invested into the organic certification of the vineyard.

Jacques Thienpont visited this estate in the Côtes de Castillon during the harvest 2015. He was immediately struck by the great location and the stunning view, perched at the end of the limestone plateau that runs eastwards from Saint-Emilion.

La Raison d'Hêtre, the second wine of the property have a blend of 95% of Merlot and also 5% of Cabernet Franc. but coming from young vines and clay-limestone plots of the lower slopes of the estate.



Vineyard of l'Hêtre

Château la Bastienne

Montagne Saint-Émilion



A True Gem : 12.5 Ha

Born into a family of winemakers, Pierre-Emmanuel Janoueix took over the Château La Bastienne in 2000, out of love for his terroir and the wine of his family. From the beginning, its objectives is to produce great, powerful wines of very high quality.

20 years later, his goal is now fulfilled: his wine is perfectly prepared, in the respect of the environment and in line with consumers expectations. BT has the exclusive distribution of this wine, one of our gems!



Pierre-Emmanuel Janoueix

A smooth & powerful wine !

Château Belle-vue



Cru Bourgeois exceptionnel

Haut-Médoc (Belle-Vue) / AOC Bordeaux (Petit Verdot)

The Petit Verdot in the Spotlight

Acquired by Vincent Mulliez in 2004, the Château Belle-Vue comes from an exceptional terroir whose history is blended with the Bordeaux wines. Once the seat of an active boat trade, the Château is now famous for its vineyards.

This estate, which was well-known since the 19th century, won many awards: a Gold Medal in Amsterdam in 1895, Silver in Brussels in 1897, Paris in 1900 and Bordeaux in 1907.

The vineyard consists of 14.6 hectares, with 5 different grape varieties: Cabernet Sauvignon, Merlot, Petit Verdot & Carménère.

It is quite unusual to find so much Petit Verdot in the composition of a wine, which makes it unique.

Petit Verdot by Belle-Vue :
grape variety 100% petit verdot



Château Belle-Vue

Our Environmental Commitments

Aware of the need to change our habits in order to preserve our environment, Bordeaux Tradition is committed to many aspects in favor of the preservation of our ecosystem.

Our Environmental Project

We decided to build, with the guidance of Mathieu Huguet, our consulting oenologist, a « **Bordeaux Tradition environmental charter** ». The aim is to offer different, more reasoned viticulture options to our exclusive properties.

Many of our exclusive properties have made considerable efforts, but this is not obvious to all winemakers. There are barriers both human, educational and financial.

We have developed an environmental charter gathering together 10 alternative techniques to conventional viticulture. Aware of the problems of our winemakers, we have thought of affordable solutions, not requiring much more manpower.

Eco-Friendly Packaging

We used dry materials meeting eco-responsible Bordeaux Tradition specifications, in agreement with our partner properties. So, all bottling organized by BT is made with recycled glass bottles: BD Préférence OI Distribution (*up to 85% recycled glass, 2nd lightest bottle on the Bordeaux market, produced locally in Vayres*).

We also use **FSC certified corks** (*the guarantee of a product coming from controlled and responsible drills*), and as soon as possible, labels in rustrel paper (*only 100% recycled paper & Made In France*), inks of 'vegetable print, and 75% recycled & 100% recyclable cardboard.

And in order to clearly communicate this commitment to our consumers, we have developed a "**Logic Eco**" logo.



Our Daily Commitments

For several years, we have been watching our consumption of non-renewable energy every day. Taking inspiration from the **CIVB 2020 Climate Plan**, at our level, we are closely following the recommendations to reduce our carbon footprint, our consumption of water and fossil fuels.

On a daily basis, we believe that every gesture matters, even the smallest!



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