



Pomerol, Juin 2016.

Dear Sir or Madam,

The 2015 vintage is a superb vintage in Bordeaux; we could even qualify it as an outstanding one for the Pomerol appellation. Having benefited from a smooth, even flowering, a fast veraison and generally hot and dry weather, 2015 will be a long-ageing vintage, probably superior to the 2005 vintage in its texture and aromatics. 2015 was a year in which the unique terroir of Pomerol was able to express itself. The clay soils of the Pomerol plateau which we are lucky enough to have in our vineyard reveal to an even greater extent the outstanding vintages.

For the Nicolas family, this is the first great vintage which at the same time has benefited from the arrival of Marielle Cazaux as Managing Director, the plot by plot vinification facilities of the new vat cellar and the advice of Michel Rolland. The La Conseillante team has devoted all its energies to seeking the most fine-tuned selection in the vines and work of optimal precision at each stage of the wine-making process. As a result of our high degree of expectation in the blends, the production of the First Wine has dropped by 7% in volume compared with that of 2014. These efforts are constantly guided by the concern to increase to ever higher levels the qualities of our wine in order to respond to our clients' demand for excellence, while remaining faithful to La Conseillante's ADN of aromatic precision, elegance and balance.

The 2015 primeur wine displays an explosive nose of black fruits and spices. The palate is dense and suave with lots of freshness and exceptional length of flavour. The 2015 has consecrated La Conseillante's progression in the tasting comments of the world's greatest wine critics. On average, we have progressed in the hierarchy of Bordeaux's Great Wines from the 23rd place (2009 and 2010 vintages) to the 17th place (2015 vintage).

The 2015 primeurs opening price has been aligned with the current market price of the 2005 vintage, to which we have applied a double reduction, combining the distributors' margin with the cost of updating of the last 10 years. Since 2000, La Conseillante has always enjoyed successful price releases. The rise in value of its bottles can be observed systematically in each vintage, with an average annual growth of between 5 and 12% over the last 10 years. This rise in prices is the fulfilment of the commercial promise of the primeurs.

Yours faithfully,

Marielle CAZAUX, directrice

Jean-Valmy NICOLAS, gérant