

## PAGODES DE COS

SAINT-ESTÈPHE

### 2016 VINTAGE SCORES

Jancis Robinson	17
James Suckling	93-94
Tim Atkin	94
Decanter (J. Anson)	92

Jancis Robinson *Fresh, crisp, spicy wine.*

James Suckling *Impressive. Ultra-fine tannins. Gorgeous. Sophisticated.*

Decanter (J. Anson) *Fresh, bright and well structured.*

### DISTRIBUTION STRATEGY

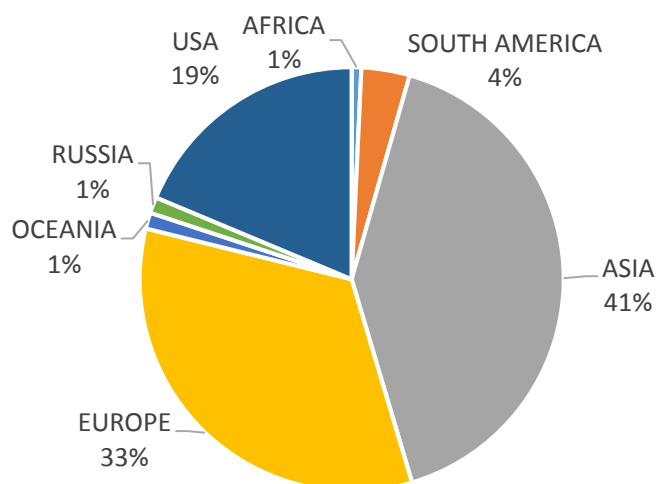
A limited pool of 40 negociants selected in regards to their distribution both quality and repartition.

A 4 staffs sales team dedicated to business development which represents a unique investment in Bordeaux.

### DISTRIBUTION FACTS

- 7<sup>th</sup> brand\* in term of positioning in refined restaurants worldwide (within Second Wines category)
- 7<sup>th</sup> brand\* in term of positioning in fine wine shops worldwide (within Second Wines category)

#### Geographical distribution of En Primeur sales (2014 vintage)



\*taken in a panel of similar Second Wines– source Wine Services